



Project Consultant (Estimating/Sales) for

Residential Design/Build Company specializing in additions and remodels

Agape Construction Company, an Award-Winning Design Build Company specializing in RESIDENTIAL ADDITIONS AND REMODELS based in Kirkwood, MO, is Seeking a **PROJECT CONSULTANT (Estimating/Sales)**. Agape has been in business for 35 years. We are a well-respected company with an A+ rating from the St. Louis Better Business Bureau.

Job Description: The Project Consultant is responsible for securing the sale of our RESIDENTIAL REMODEL projects. Responsibilities include meeting with potential clients at their homes to discuss the scope and feasibility of their desired projects, offering alternative options if possible, providing a ballpark estimate of the cost, and obtaining a design agreement. The Project Consultant will oversee the design process with our Architects, obtain bids from subcontractors and vendors and prepare the contract. Once a contract is signed and permits are secured, the Project Consultant will hand off the job to the assigned Project Manager but will maintain a relationship with the client throughout the course of construction.

The ideal candidate will:

- Have a minimum of 5 years of RESIDENTIAL REMODEL estimating and sales experience
- Have a proven sales record; be able to close a sale
- Have field experience as a RESIDENTIAL CARPENTER
- Be able to efficiently read and interpret blueprints
- Have up-to-date knowledge of new products and trends in the residential remodel industry
- Be computer proficient in Microsoft Outlook, Excel, and Word
- Have good analytical skills, able to make decisions and solve problems
- Have excellent organizational skills and ability to multi-task
- Be detail oriented while keeping an eye on the big picture
- Have good follow through and follow up; be completion-oriented and deliver on commitments and promises
- Have a clean background check

Advantages of working for our Company:

- Paid holidays, vacation, and PTO
- Great health, dental and long-term disability insurance benefits
- Matching Simple IRA benefit, profit sharing and more
- Good work/life balance

Salary: \$70,000 - \$120,000 (Base plus commission)

Please contact:

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